



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - SALE 01

MARKET REPORT

- Good demand.
- Good and Best sorts were irregular following quality.
- Medium and Plainer categories were irregularly lower.
- Browner sorts being discounted and also witnessing withdrawals.

BUYING ANALYSIS

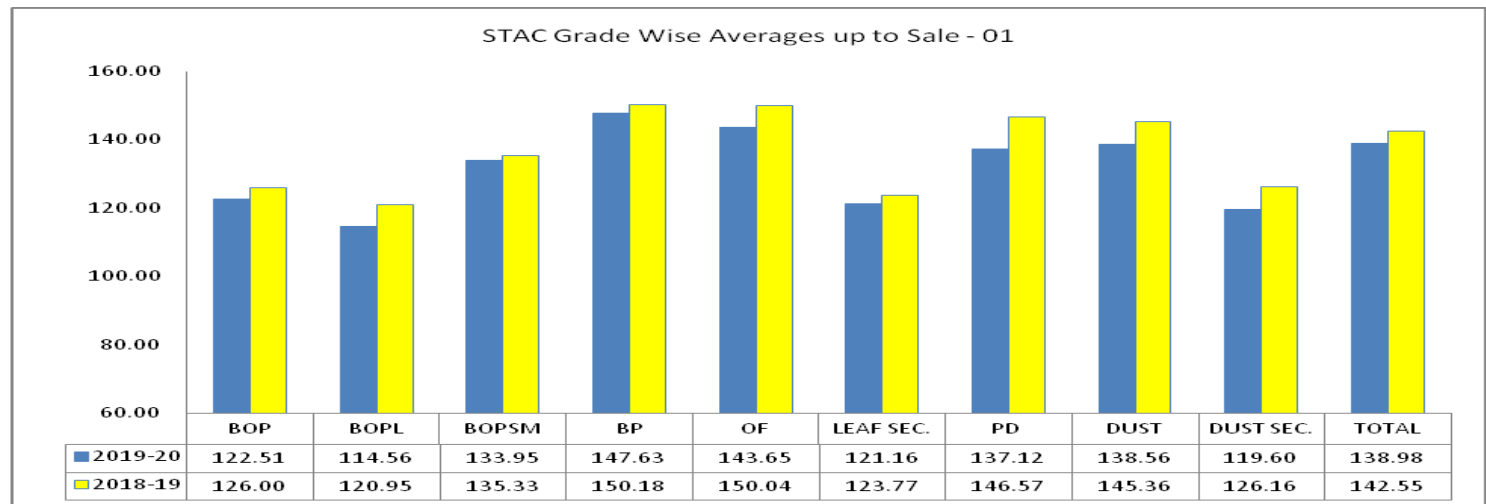
- Local Packeteers active on the liquoring sorts.
- Internal good support.
- HUL active.
- Duncans / TGBL selective on the Plainer varieties

AUCTION AVERAGES

	2019/2020			2018/2019			UPTO SALE 01		
	SALE - 01	SALE - 52	+/-	SALE - 01	SALE - 52	+/-	2019/20	2018/19	2017/18
LEAF	134.21	136.27	-2.06	137.00	140.56	-3.56	139.69	142.72	130.51
DUST	128.81	130.46	-1.65	133.73	139.72	-5.99	133.66	141.27	131.89
TOTAL	133.67	135.64	-1.97	136.73	140.49	-3.76	138.98	142.55	130.67

STAC AUCTION AVERAGES

SALE	50	51	52	1
2019/20	136.34	135.58	135.64	133.67
2018/19	147.45	143.20	140.49	136.73



OFFER / SOLD QUANTITY & AVERAGE PRICE

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3,127,599.80	2,382,265.00	137.39	24	3,109,110.60	2,535,660.80	139.482	18	92,786,238.30	71,263,410.00	141.63	23
FANNINGS	689,288.60	558,738.80	141.77	19	803,324.60	687,581.80	145.408	14	30,220,493.70	21,195,247.60	143.65	30
LEAF SEC.	648,791.80	534,374.40	112.12	18	740,084.20	637,004.60	113.595	14	15,106,395.50	11,978,540.90	121.16	21
LEAF TOTAL	4,465,680.20	3,475,378.20	134.21	22	4,652,519.40	3,860,247.20	136.27	17	138,113,127.50	104,437,198.50	139.69	24
DUST	337,826.50	266,256.00	134.13	21	390,246.10	331,169.30	136.834	15	14,708,098.00	10,906,508.70	137.42	26
DUST SEC.	140,160.20	122,297.70	117.22	13	189,883.90	137,493.30	115.118	28	4,108,492.70	2,947,399.20	119.64	28
DUST TOTAL	477,986.70	388,553.70	128.81	19	580,130.00	468,662.60	130.46	19	18,816,590.70	13,853,907.90	133.64	26
TOTAL	4,943,666.90	3,863,931.90	133.67	22	5,232,649.40	4,328,909.80	135.64	17	156,929,718.20	118,291,106.40	138.98	25

PRICE RANGE

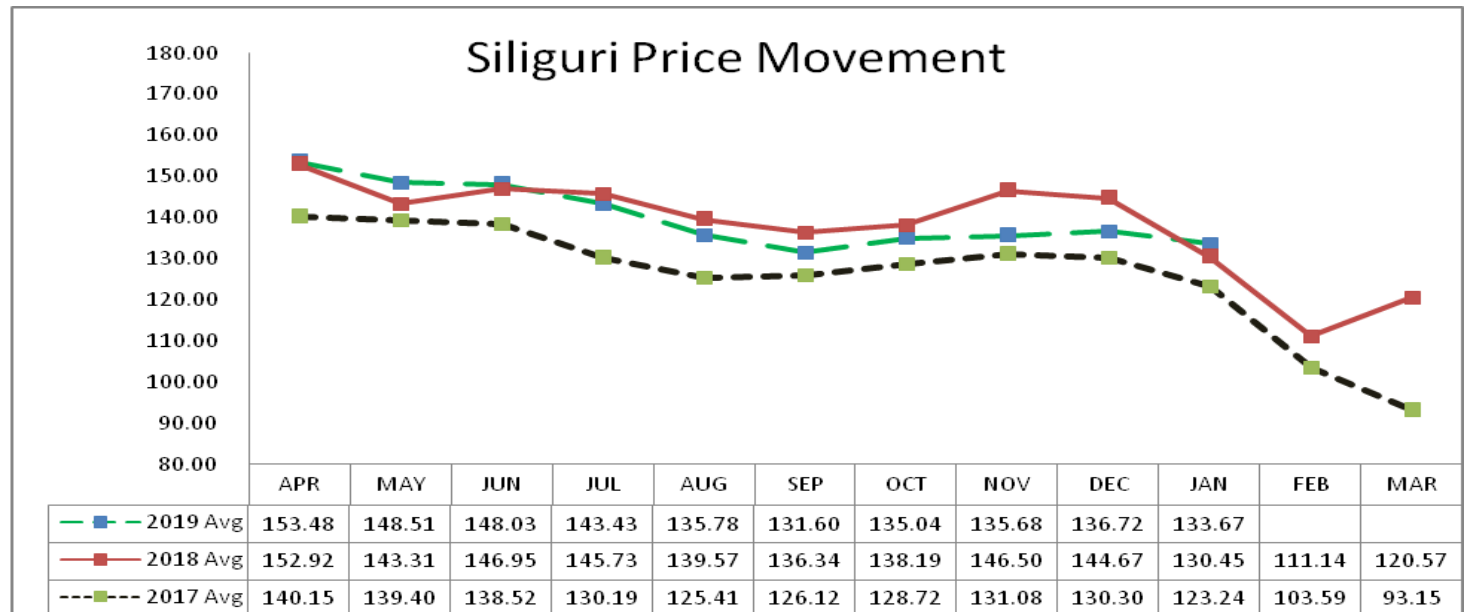
% OF TEAS SOLD	2019/2020		UP TO SALE 01		
	SALE 01	SALE 52	2019/20	2018/19	2017/18
Up to Rs. 79.99	3.85	2.36	0.68	0.60	6.47
Between 80.00-99.99	19.40	18.94	18.46	2.99	18.78
Between 100.00-119.99	15.03	18.67	22.58	28.38	20.15
Between 120.00-139.99	18.89	15.98	13.91	22.25	14.75
Between 140.00-159.99	16.50	15.36	11.74	14.66	13.48
Between 160.00-179.99	12.98	14.34	12.83	14.62	12.68
Between 180.00-199.99	7.96	7.83	10.75	9.14	8.76
Between 200.00-219.99	2.84	3.51	4.73	4.45	3.24
Between 220.00-239.99	2.02	1.87	2.41	1.99	1.22
ABOVE 240	0.52	1.13	1.91	0.92	0.47

FUTURE FRESH OFFERINGS (IN PKGS)

SALE	THIS YEAR			LAST YEAR			DIFFERENCE		
	2	118273	11568	129,841	106204	10483	116,687	12,069	1,085
3	118750	11359	130,109	103964	11865	115,829	14,786	-506	14,280
4	117160	11780	128,940	107860	9914	117,774	9,300	1,866	11,166
5	100308	9102	109,410	100250	10647	110,897	58	-1,545	-1,487
6	80660	7797	88,457	85293	9060	94,353	-4,633	-1,263	-5,896

FRESH OFFERINGS (IN PKGS) UP TO SALE 06	THIS YEAR	LAST YEAR	DIFFERENCE
		4,634,961	4,220,234

MONTHLY PRICE MOVEMENT



- Jan. month up to Sale 01.